

PETFORM





Growing World Population

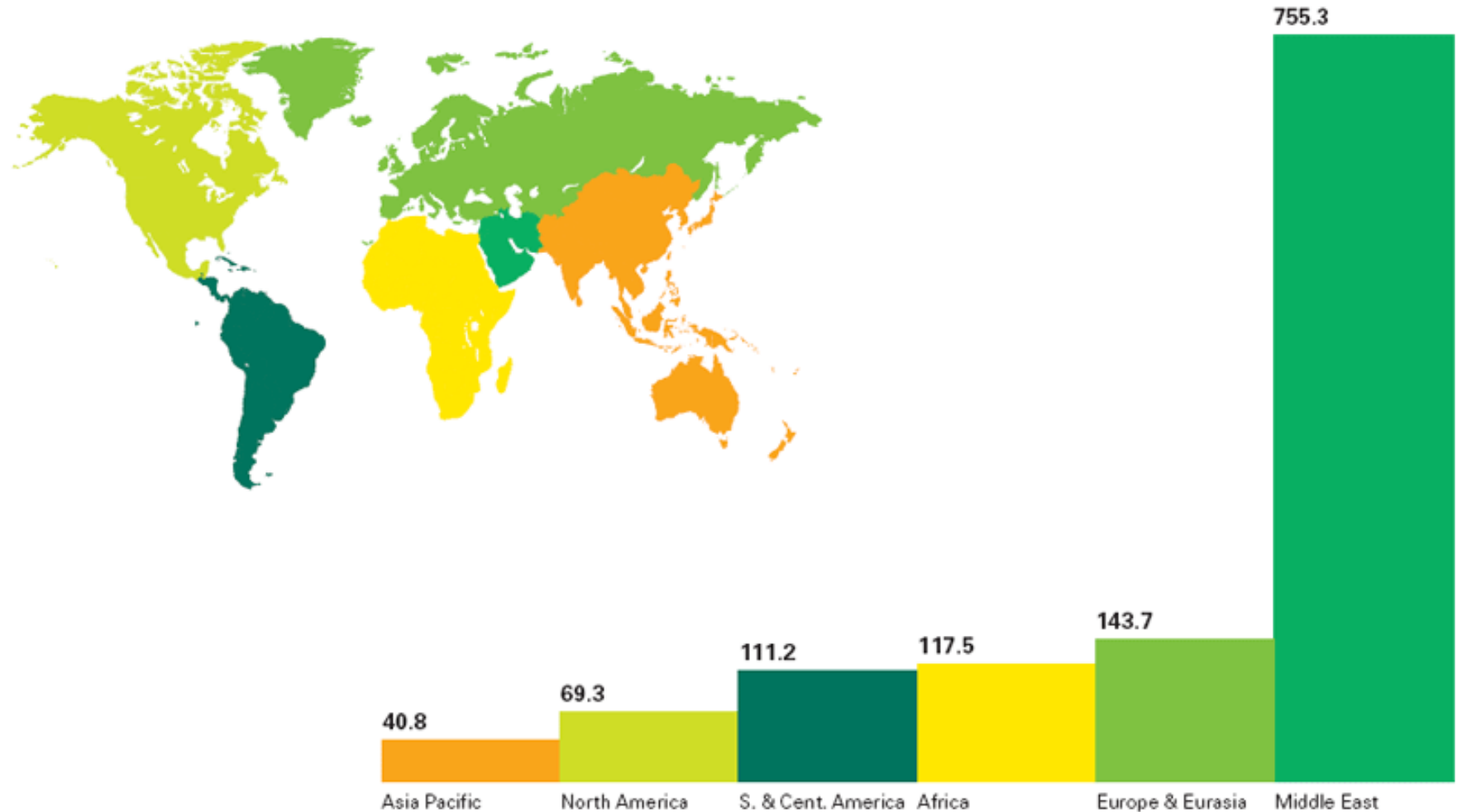
World population



Distribution of Oil Reserves - I



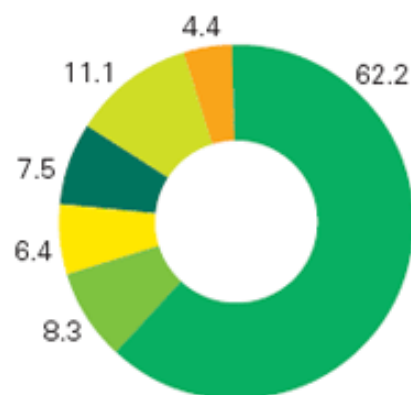
Proved reserves at end 2007
Thousand million barrels



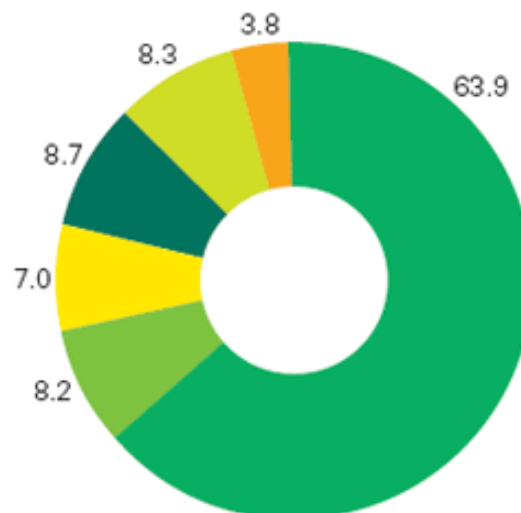
Source: BP Statistical Review (June 2008)



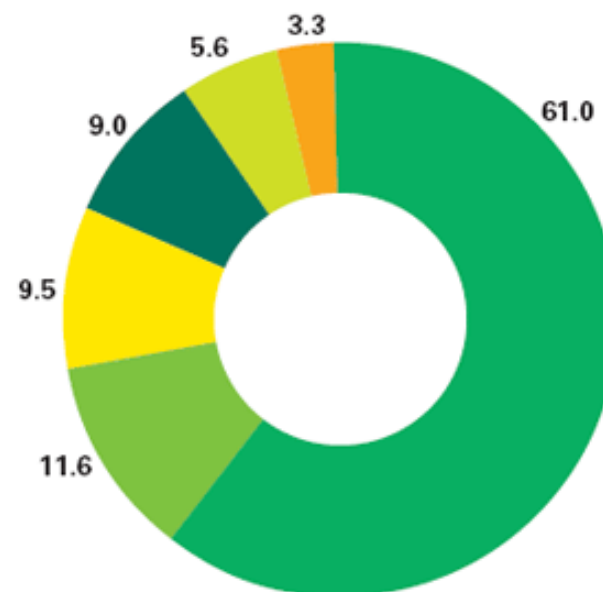
Distribution of proved reserves in 1987, 1997 and 2007
Percentage



1987
Total 910.2 thousand million barrels



1997
Total 1069.3 thousand million barrels

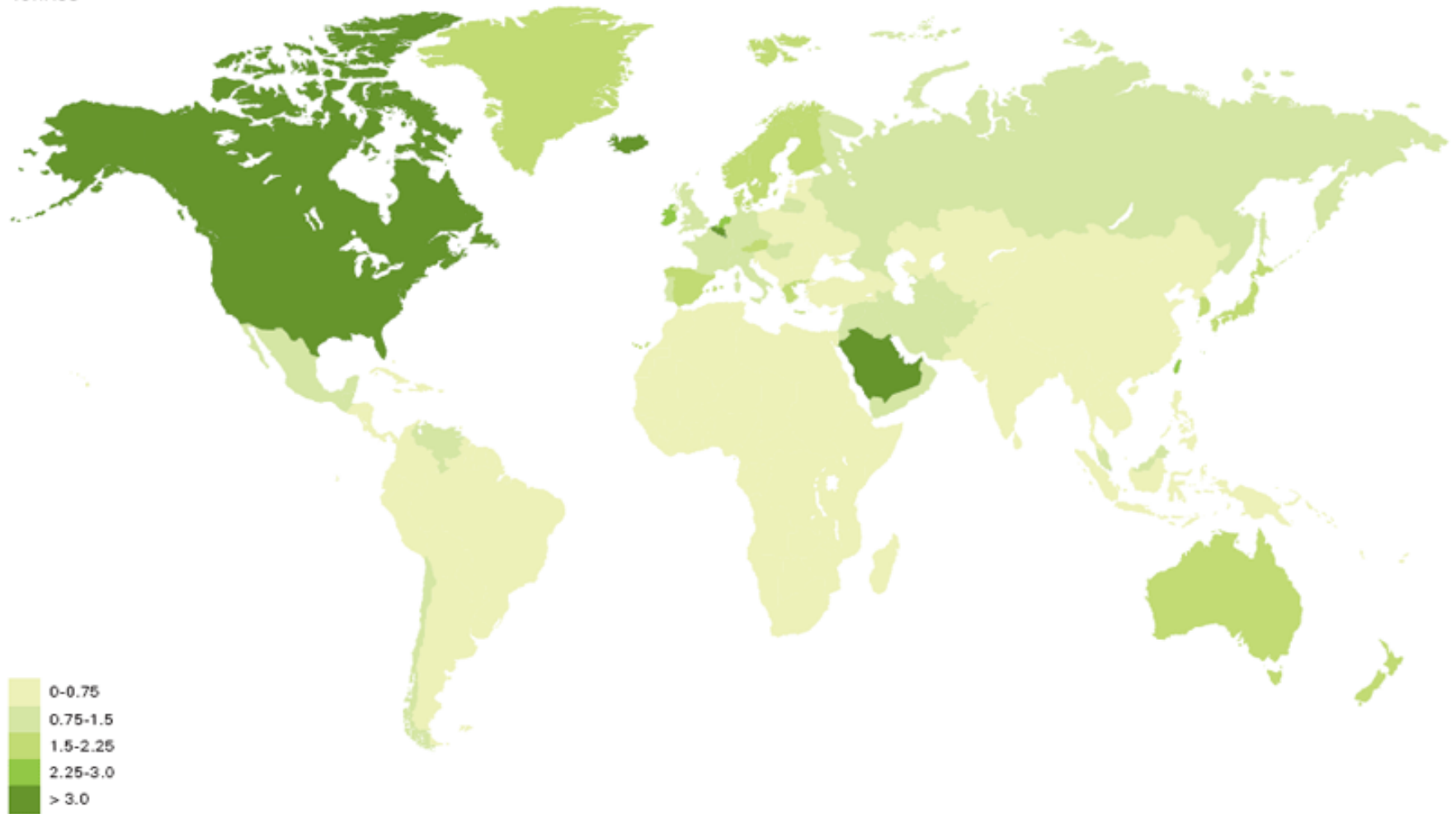


2007
Total 1237.9 thousand million barrels

Distribution of Oil Consumption



Consumption per capita 2007
Tonnes



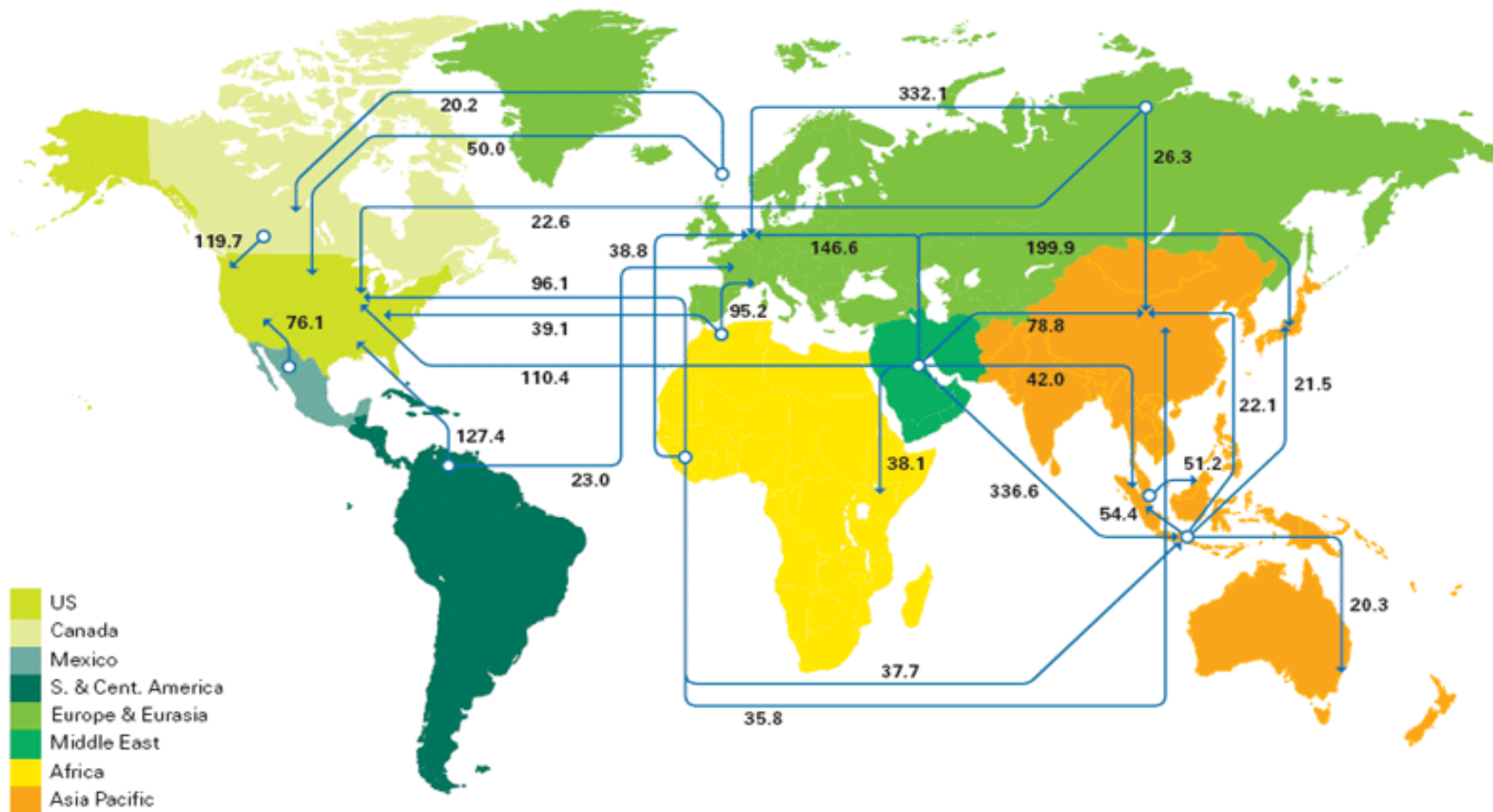
Source: BP Statistical Review (June 2008)

Oil Trade Movements



Major trade movements 2007

Trade flows worldwide (million tonnes)

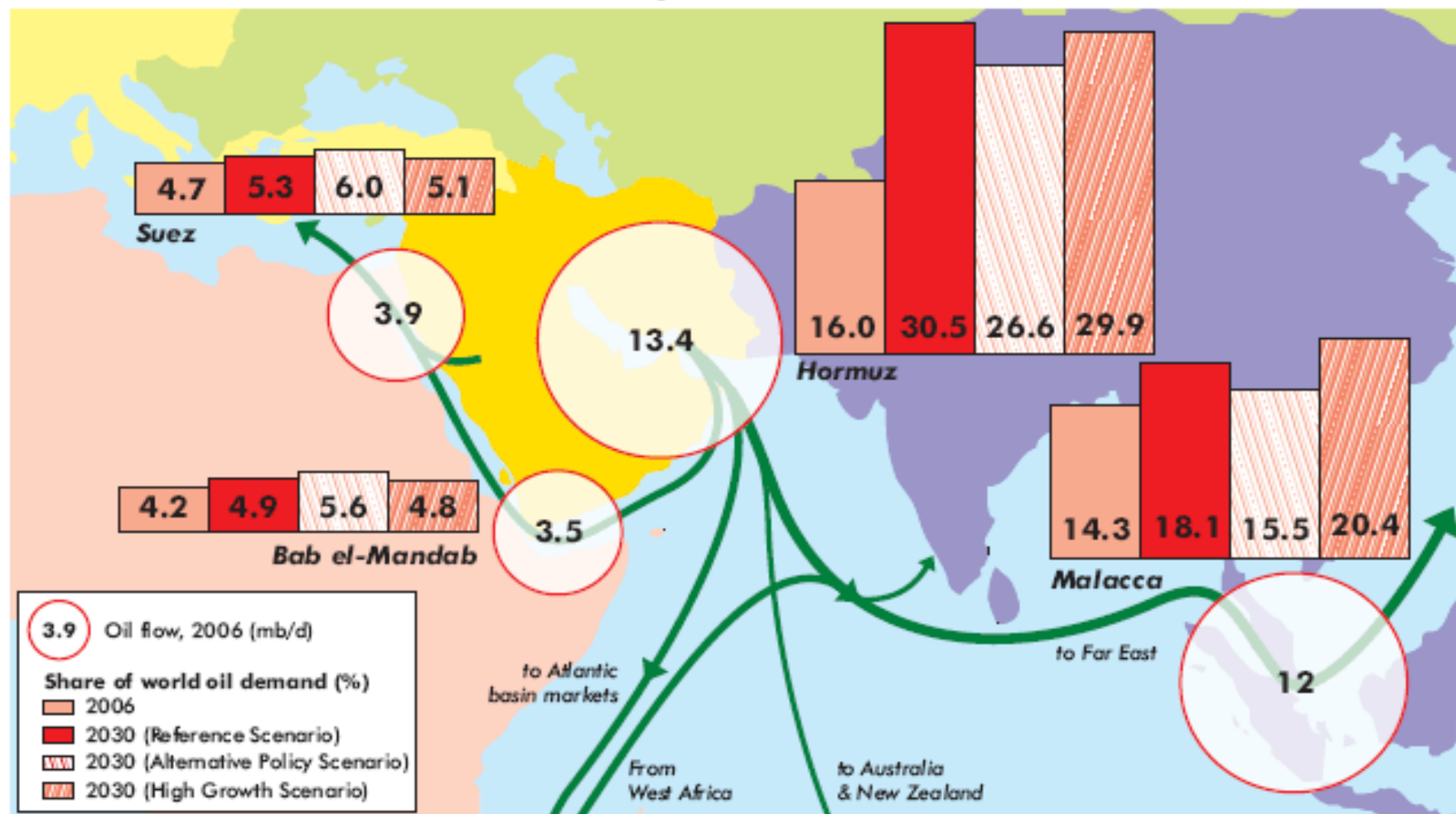


Source: BP Statistical Review (June 2008)

Oil Flows from the Middle East

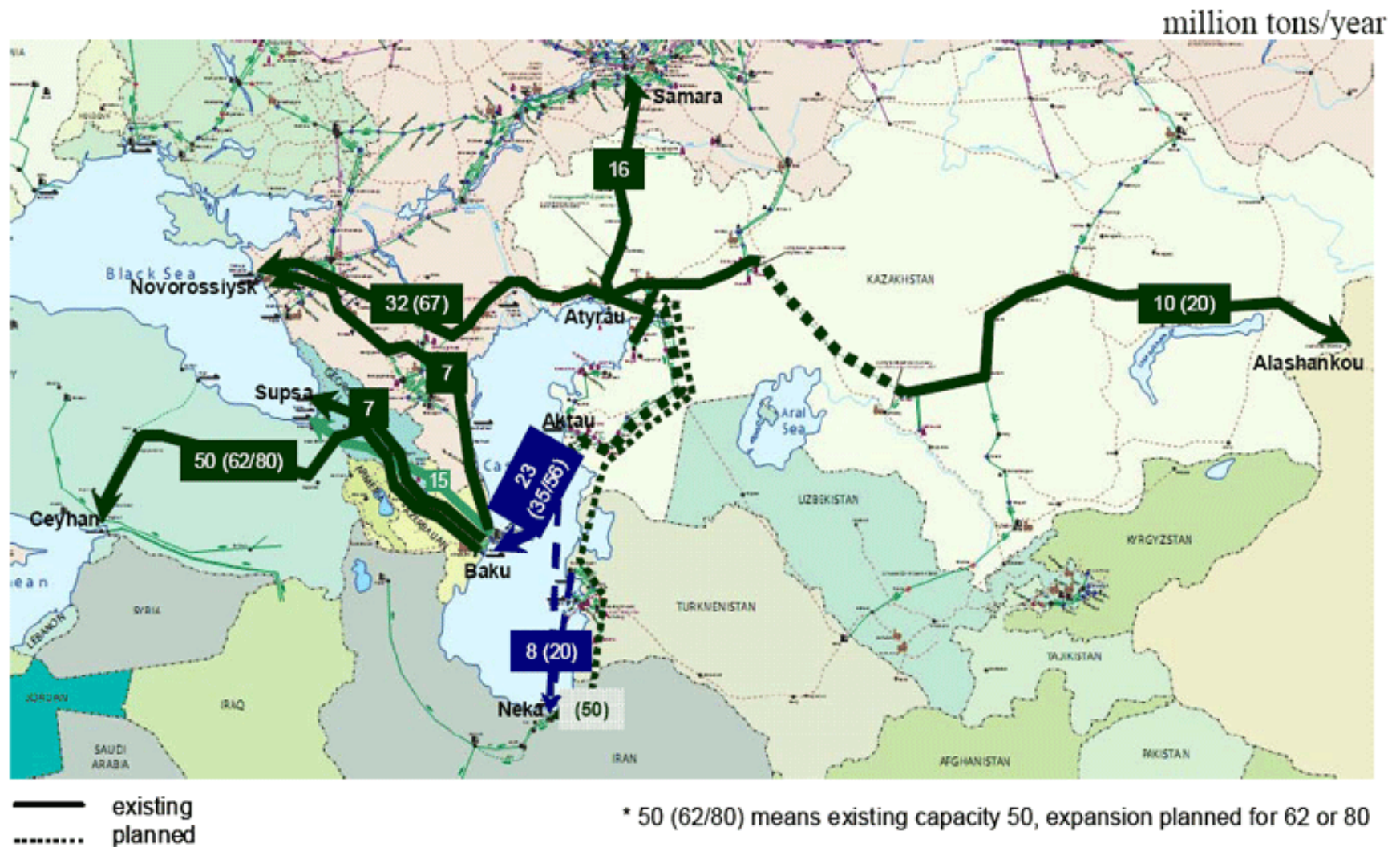


Oil Export Flows from the Middle East



Source: World Energy Outlook (2007)

Oil Flows from the Caspian Basin



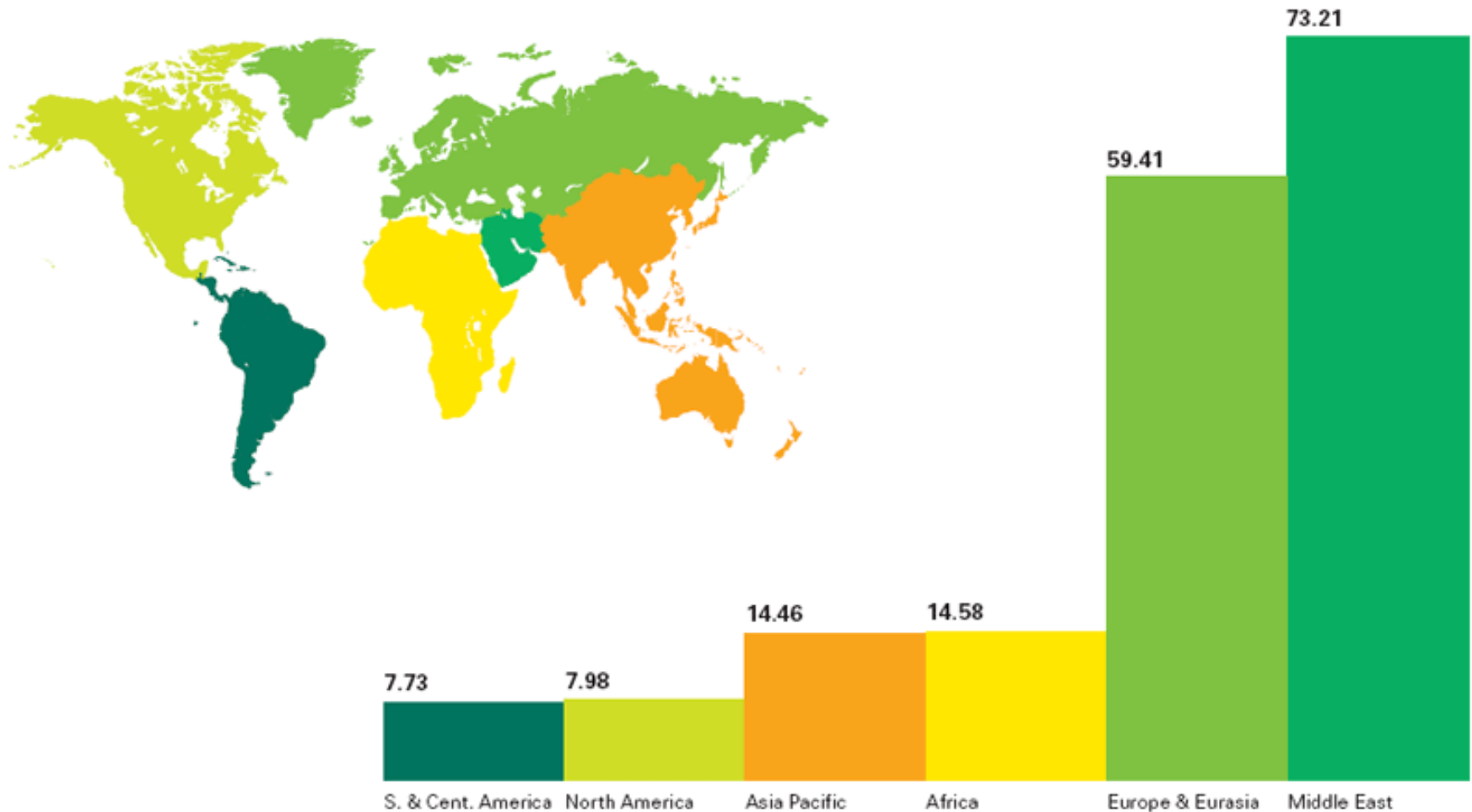
Oil Flows in Black Sea Region



Source: Energy Charter



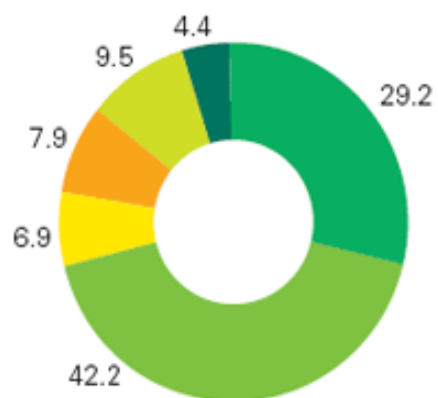
Proved reserves at end 2007
Trillion cubic metres



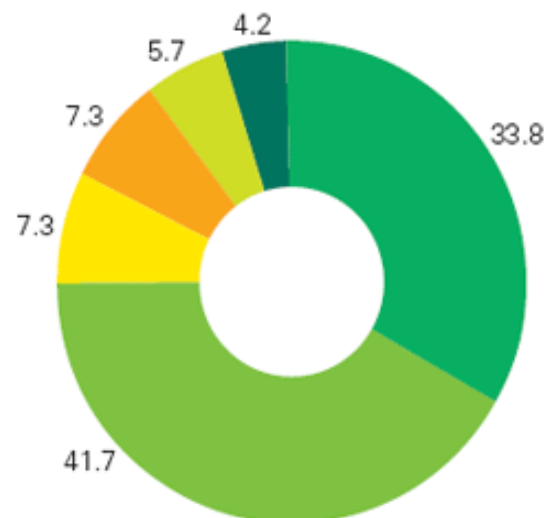
Source: BP Statistical Review (June 2008)



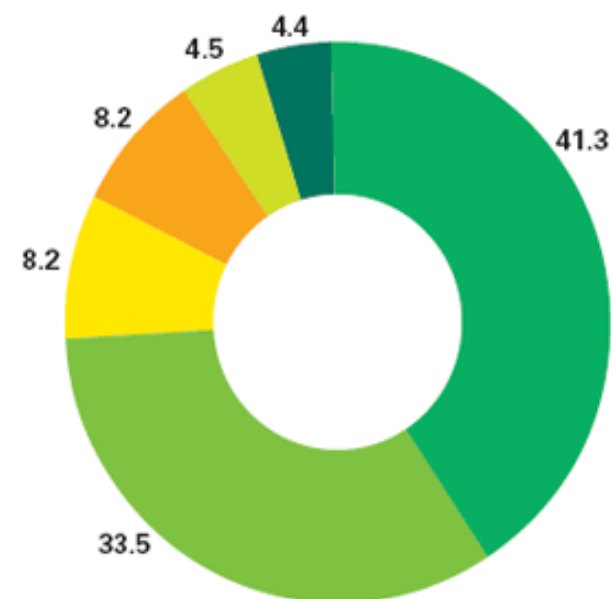
Distribution of proved reserves in 1987, 1997 and 2007
Percentage



1987
Total 106.86 trillion cubic metres



1997
Total 146.46 trillion cubic metres

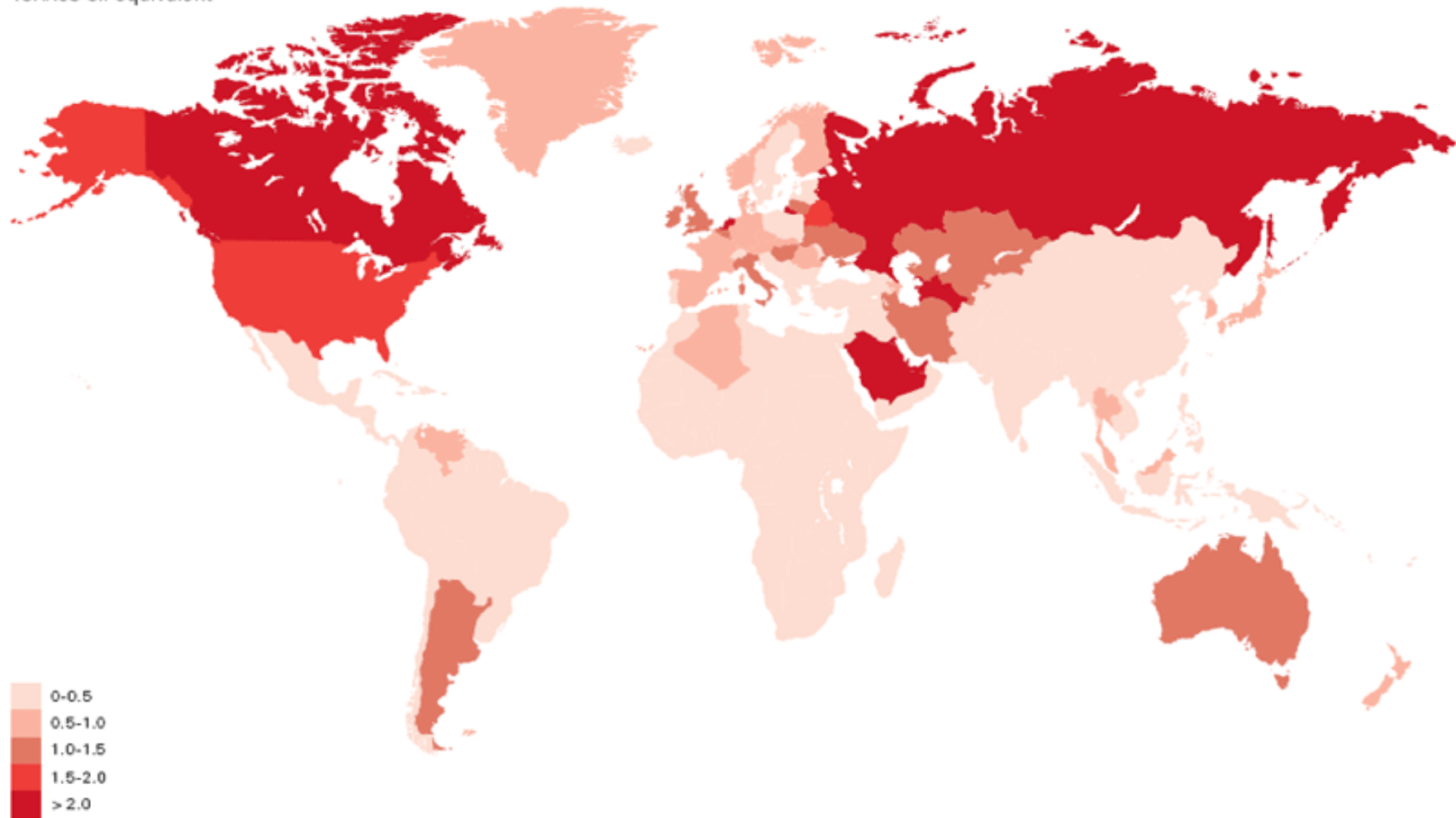


2007
Total 177.36 trillion cubic metres

Distribution of Gas Consumption



Consumption per capita 2007
Tonnes oil equivalent

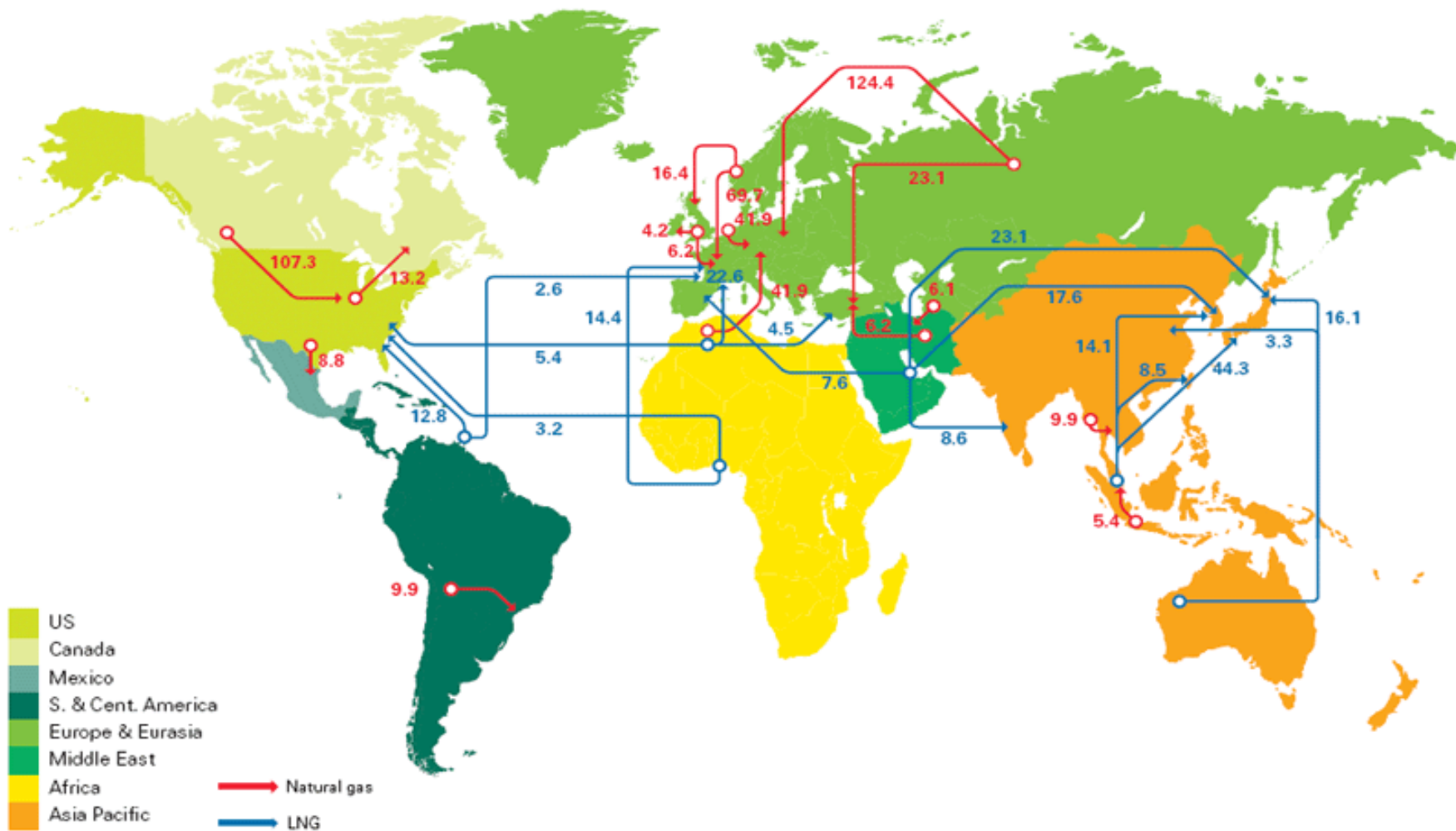


Source: BP Statistical Review (June 2008)



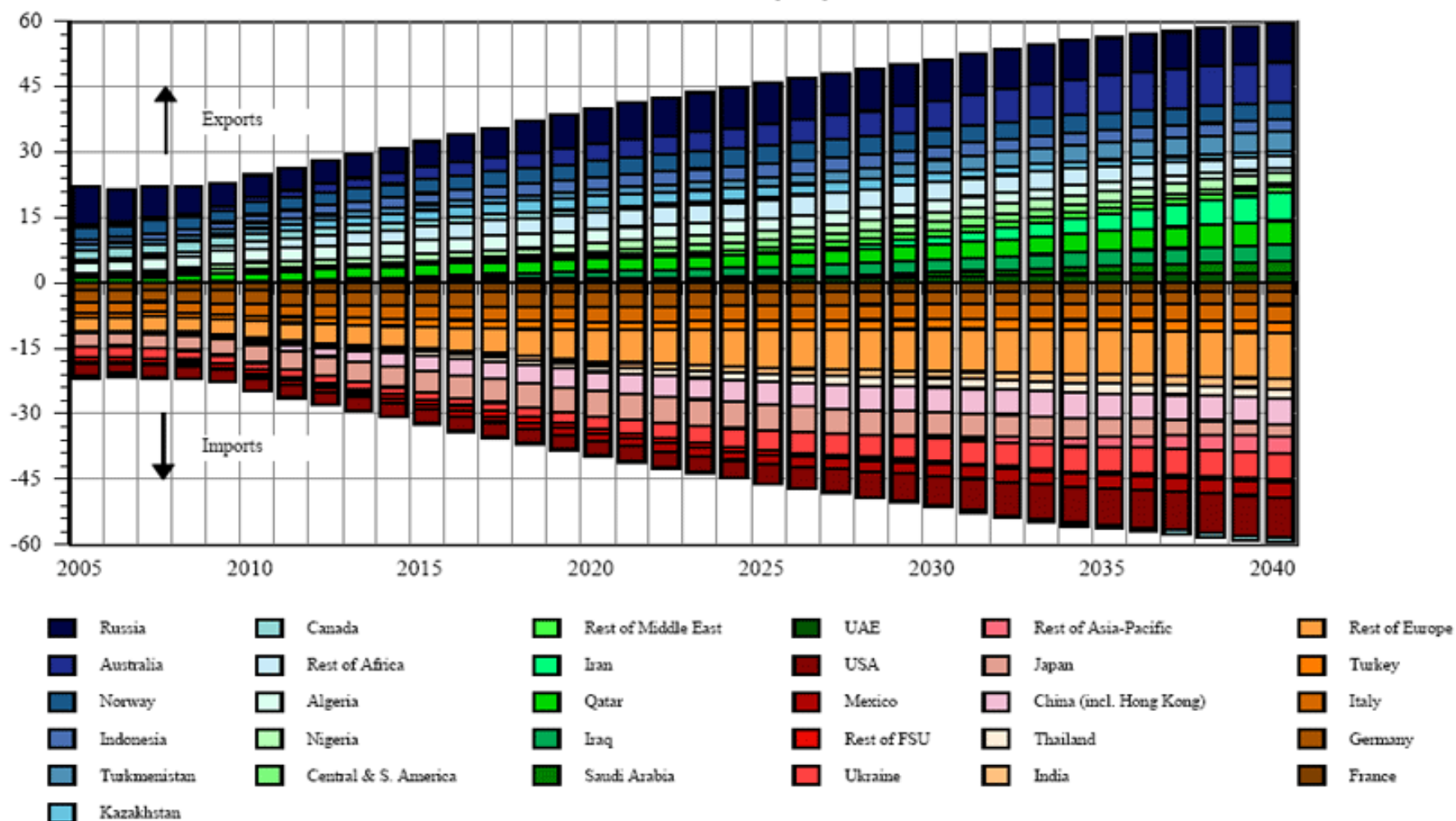
Major trade movements

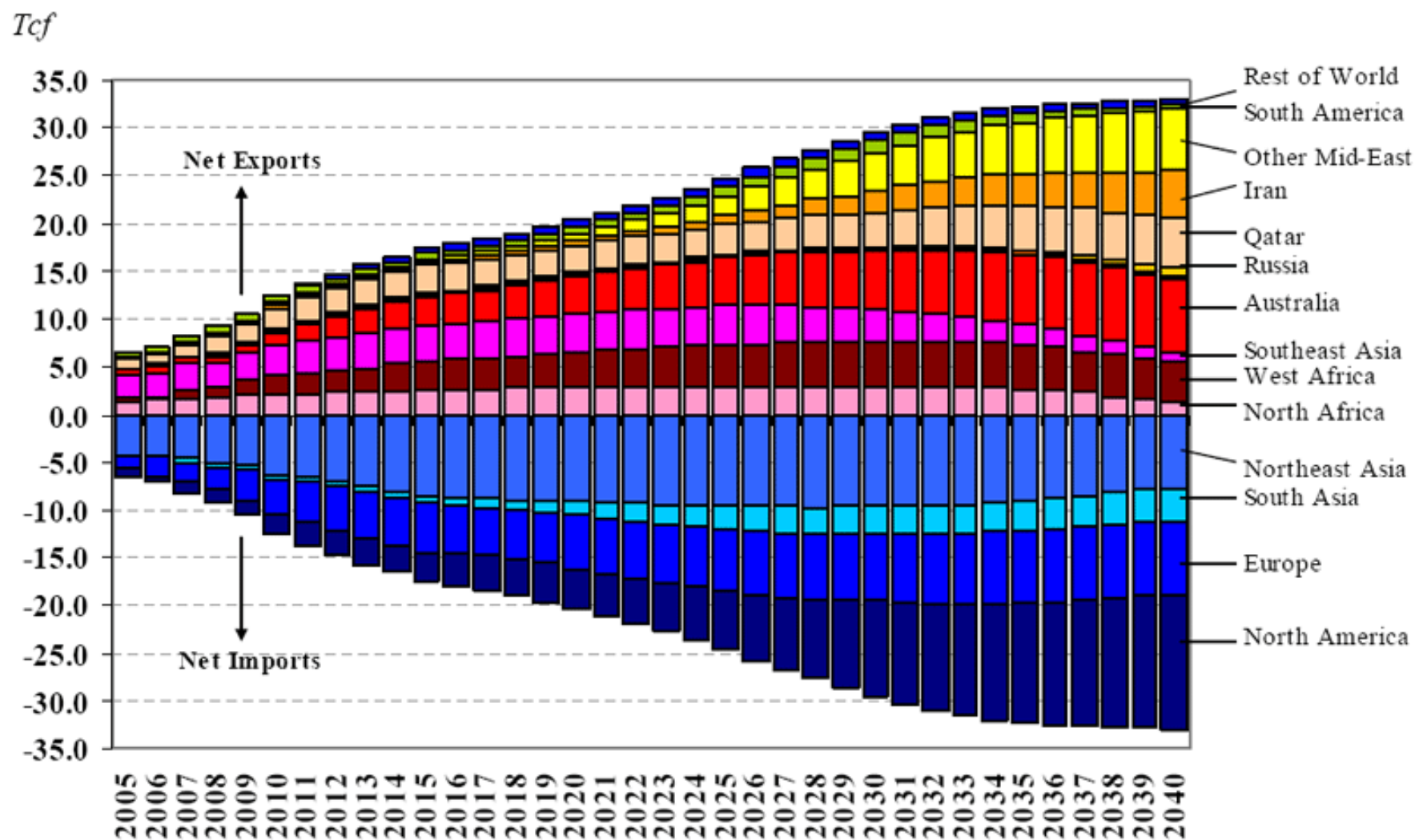
Trade flows worldwide (billion cubic metres)

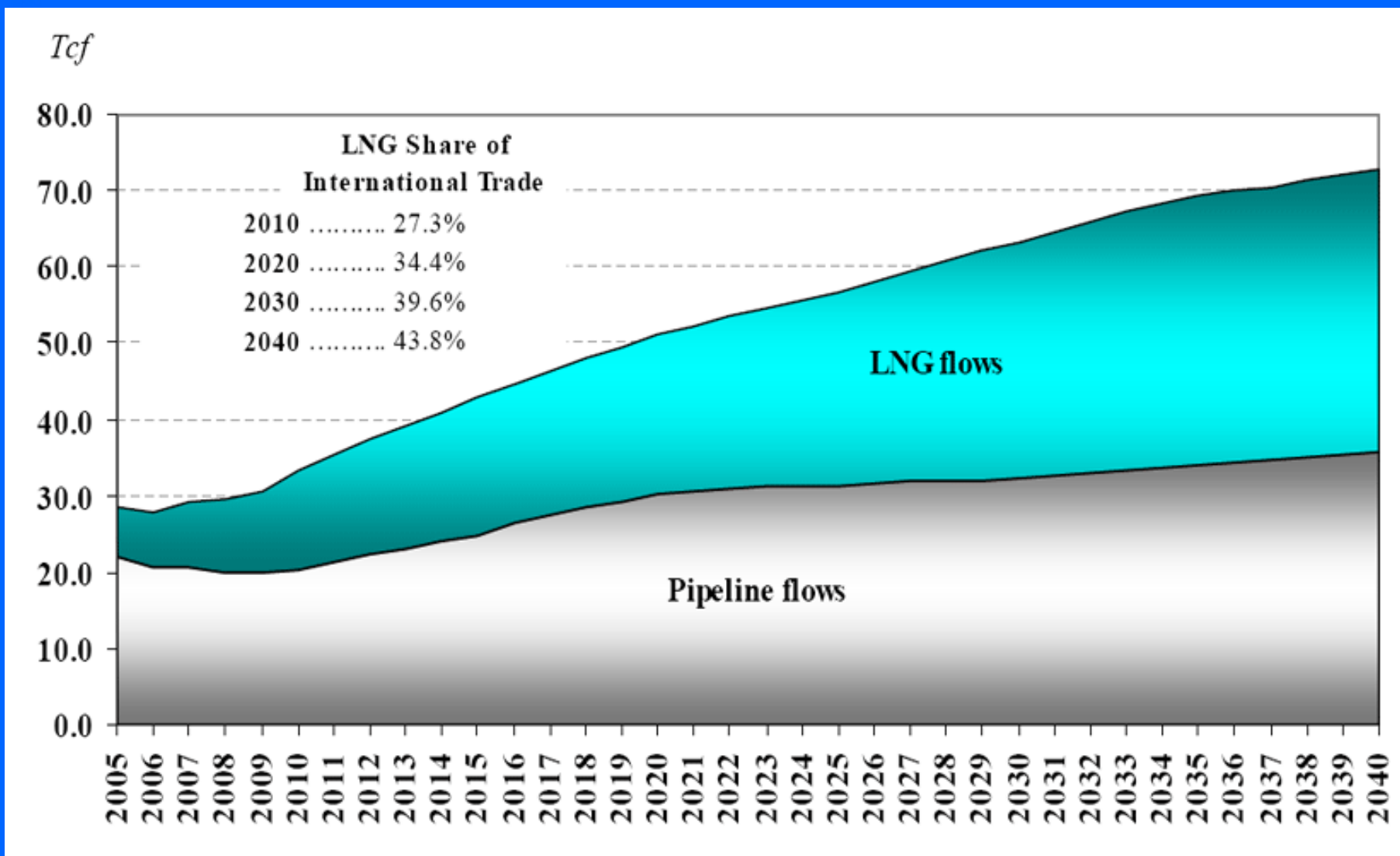




Natural Gas Trade (tcf)







PETFORM

Major Acting Gas Pipelines



Source: Gazprom



Turkey – Gas Imports (2007)

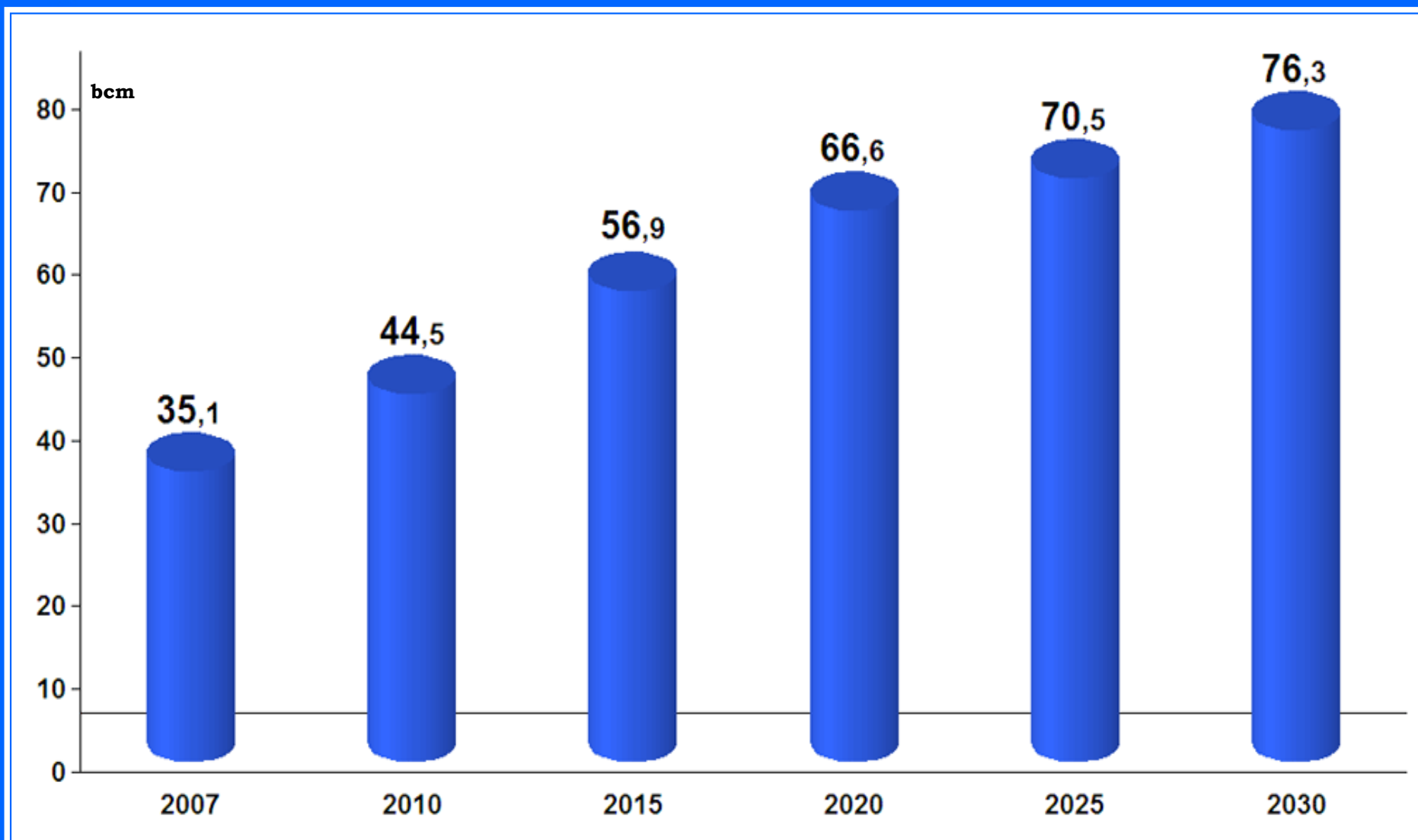
• Russia	: 63,5% - 23,1 bcm
• Iran	: 16,9% - 6,1 bcm
• Algeria	: 11,8% - 4,2 bcm
• Nigeria	: 3,9% - 1,4 bcm
• Azerbaijan	: 3,4% - 1,2 bcm
• Spot LNG	: 0,5% - 0,1 bcm

• Total	: 36,4 bcm



Source: BOTAS

Contracts	Date of Signature	Date of Operation	Duration (Years)	Volume (Plateau – bcma)	Date of Expiration
Russia (West)	Feb 1986	Jun 1987	25	6	2012
Algeria (LNG)	Apr 1988	Aug 1994	20	4	2014
Nigeria (LNG)	Nov 1995	Nov 1999	22	1,2	2021
Iran	Aug 1996	Dec 2001	25	10	2026
Russia (Blue Stream)	Dec 1997	Feb 2003	25	16	2028
Russia (West)	Feb 1998	Mar 1998	23	8	2021
Turkmenistan	May 1999	- - - - -	30	16	- - - - -
Azerbaijan	Mar 2001	- - - - -	15	6,6	- - - - -





- **Creating a liberal and competitive gas market.**
- **Reducing BOTAS market share to maximum 20% by 2009 through a gas release program.**
- **Legal unbundling of BOTAS import / trading and transmission activities by 2009.**
- **Providing benefits to customers by ensuring sustainable, cost effective and environment friendly energy supplies.**



Contract Releases

- **Shell Enerji** : 0,25 bcm
- **BosphorusGaz** : 0,75 bcm
- **Enerco Enerji** : 2,5 bcm
- **Avrasya Gaz** : 0,5 bcm
-
- **Total** : 4 bcm



- **On BOTAS side, immediat legal unbundling of BOTAS.**
- **Implementation of the cost-based and transparant pricing mechanism to enable competetive, cost effective and liberal gas market.**



PETFORM Members' Suggestions

- **Reduce BOTAŞ' market share rapidly through contract release and/or volume release programs.**
- **New imports to enable security of supply by private sector only.**



- **AKSA DOĞALGAZ**
- **ALADDIN MIDDLE EAST**
- **ARGM**
- **AVRASYA GAZ**
- **BOSPHORUSGAZ**
- **BP**
- **ÇALIK ENERJİ**
- **EGEGAZ**
- **ENERCO ENERJİ**
- **ENERGY OPERATIONS TURKEY**
- **ENERJİSA**
- **ENI REPRESENTATIVE**
- **GENEL ENERJİ**
- **GÜNEY YILDIZI**
- **IBS RESEARCH**
- **MERTY ENERGY**
- **N.V. TURKSE PERENCO**
- **OMV GAS & POWER**
- **OPALİT**
- **PALMET**
- **PEMI**
- **PETOIL**
- **PETROL OFİSİ**
- **SHELL ENERJİ**
- **STATOILHYDRO**
- **TEKFEN**
- **THRACE BASIN**
- **TOTAL**
- **TURCAS**
- **TURUSGAZ**
- **ZORLU PETROGAS**

PETFORM



THANK YOU