

PETFORM



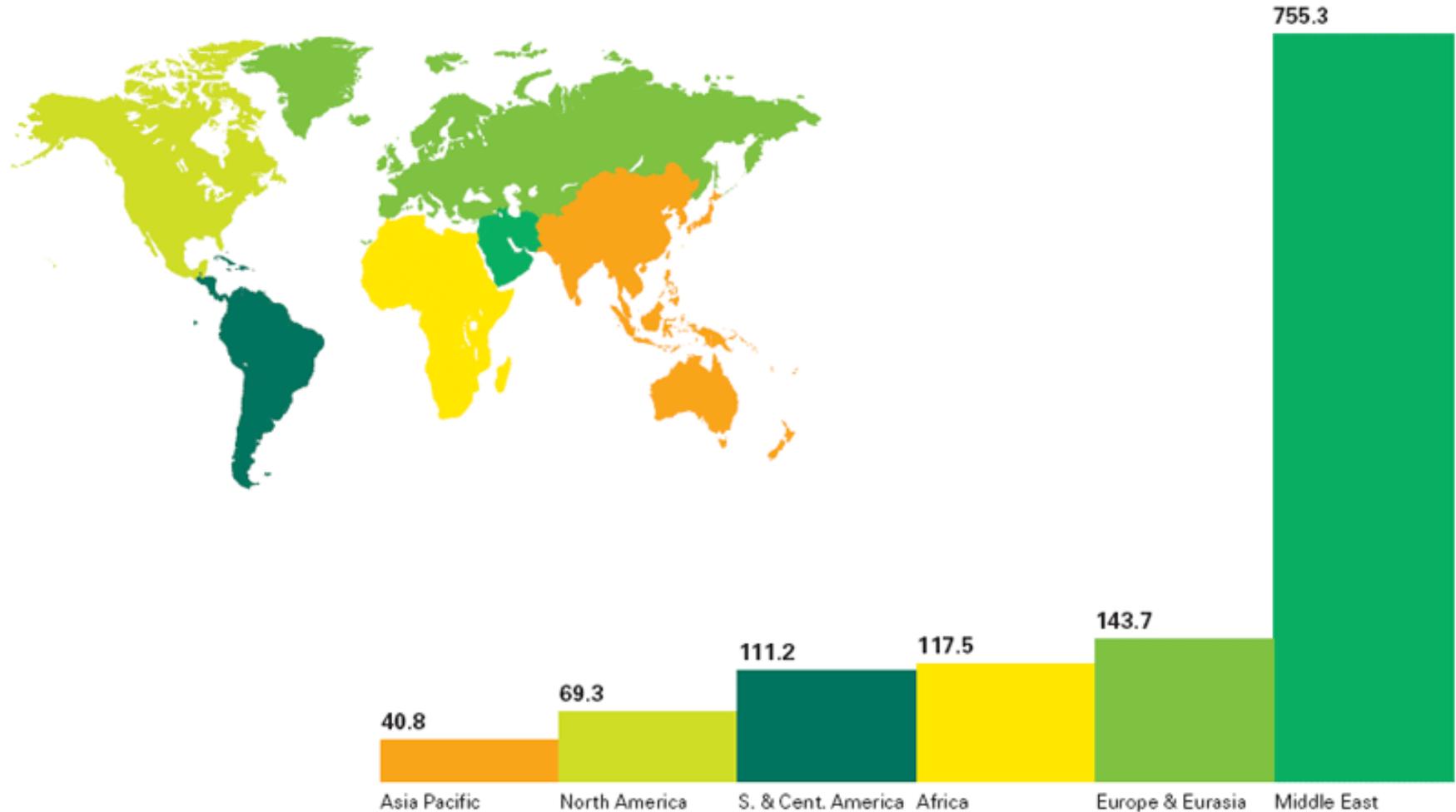


World population





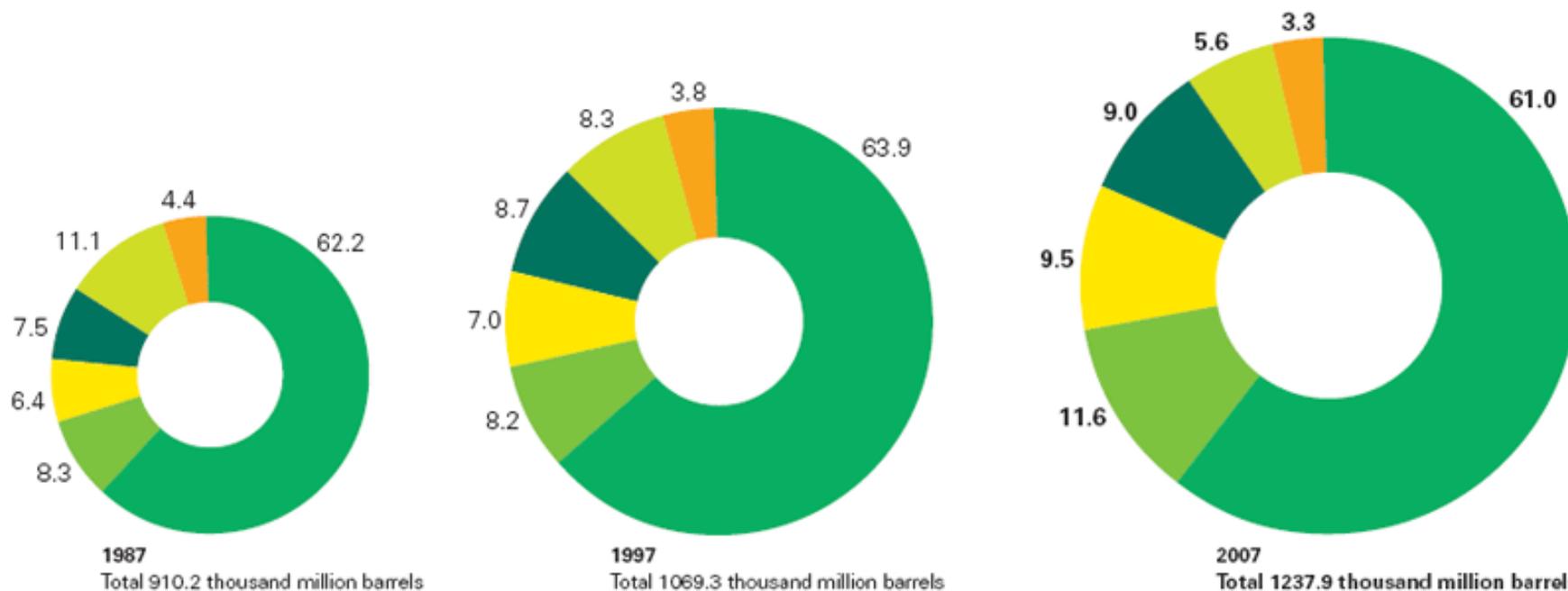
Proved reserves at end 2007
Thousand million barrels





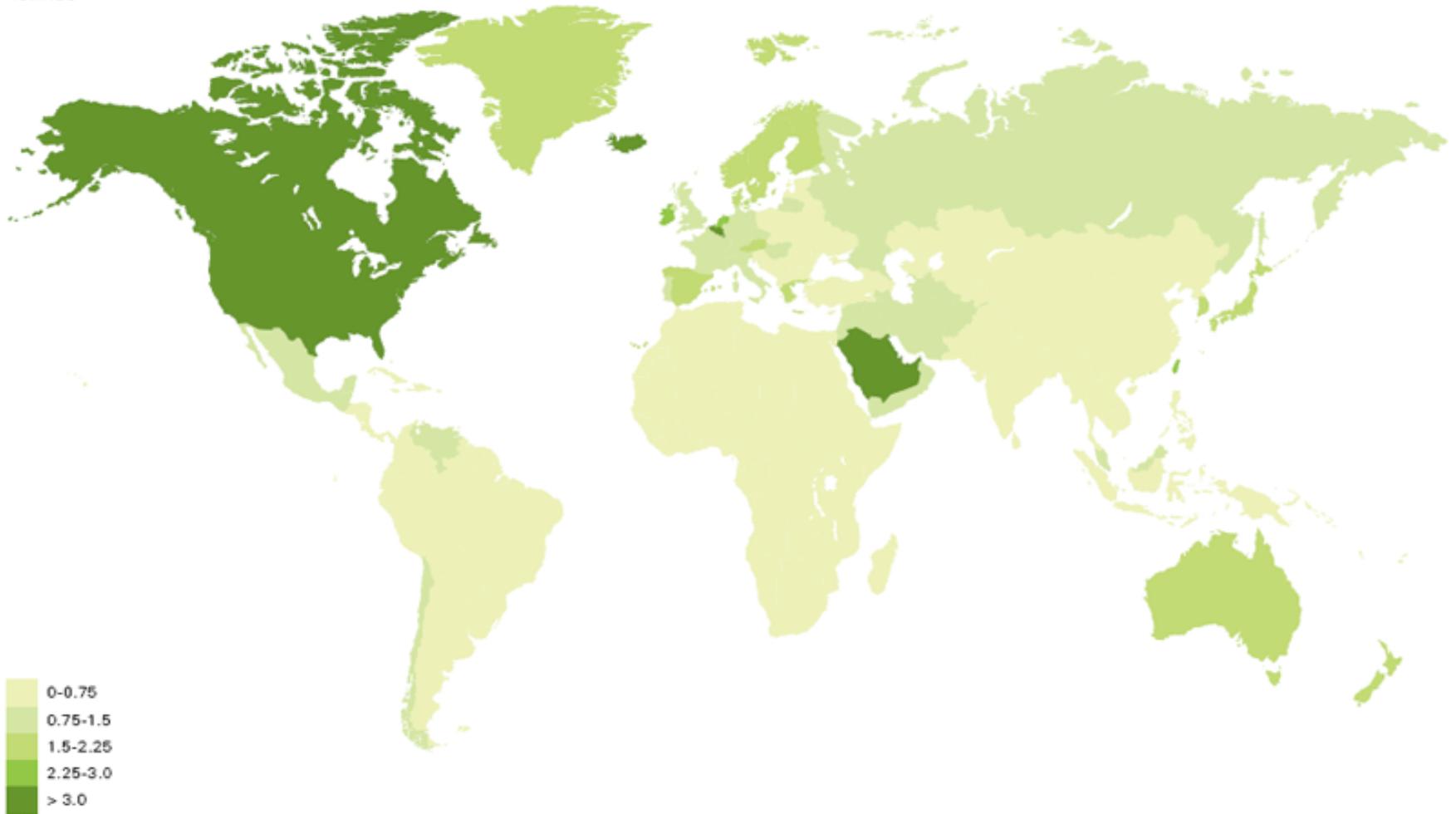
Distribution of proved reserves in 1987, 1997 and 2007
Percentage

- Middle East
- Europe & Eurasia
- Africa
- S. & Cent. America
- North America
- Asia Pacific





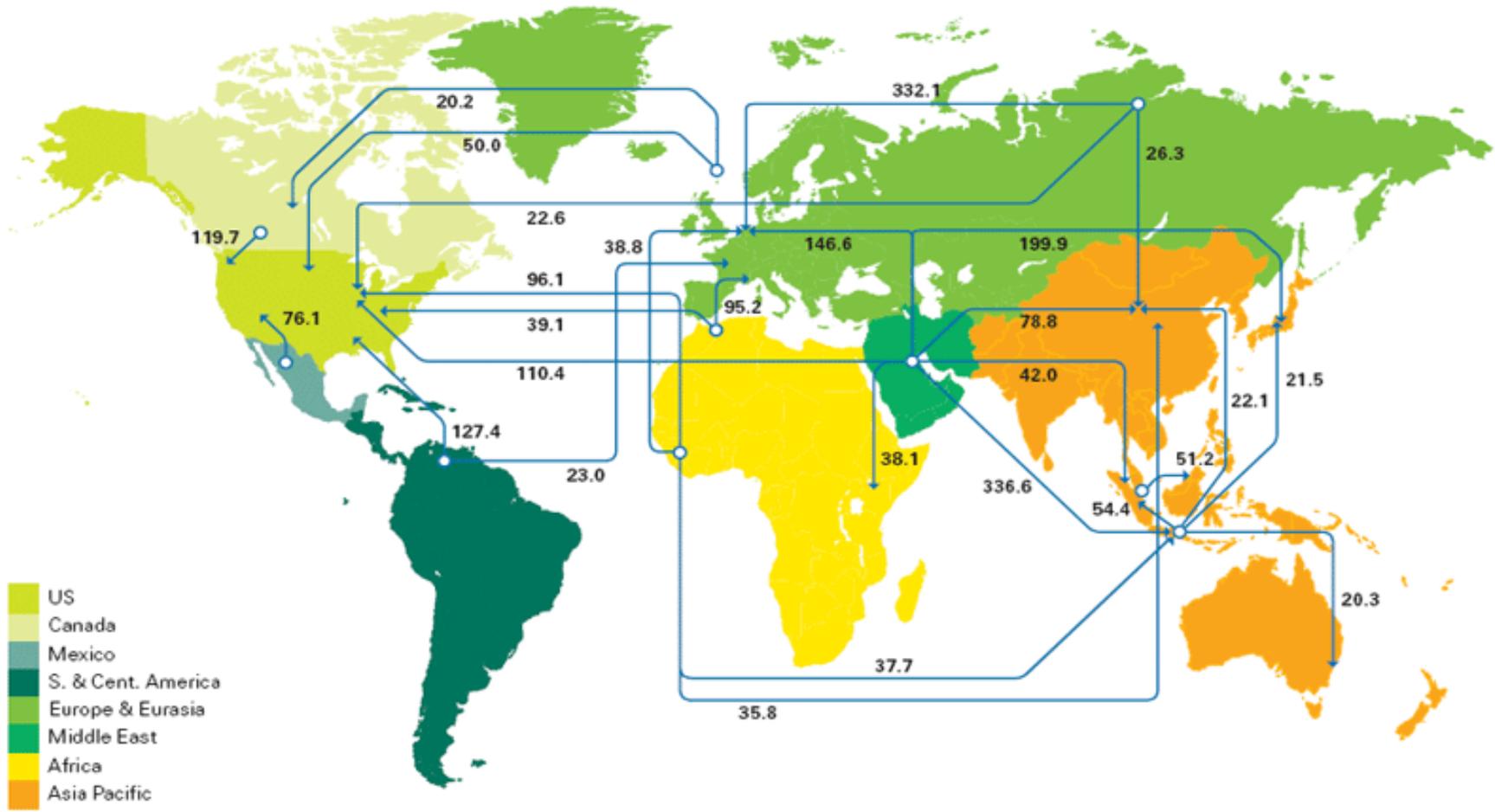
Consumption per capita 2007
Tonnes



Oil Trade Movements

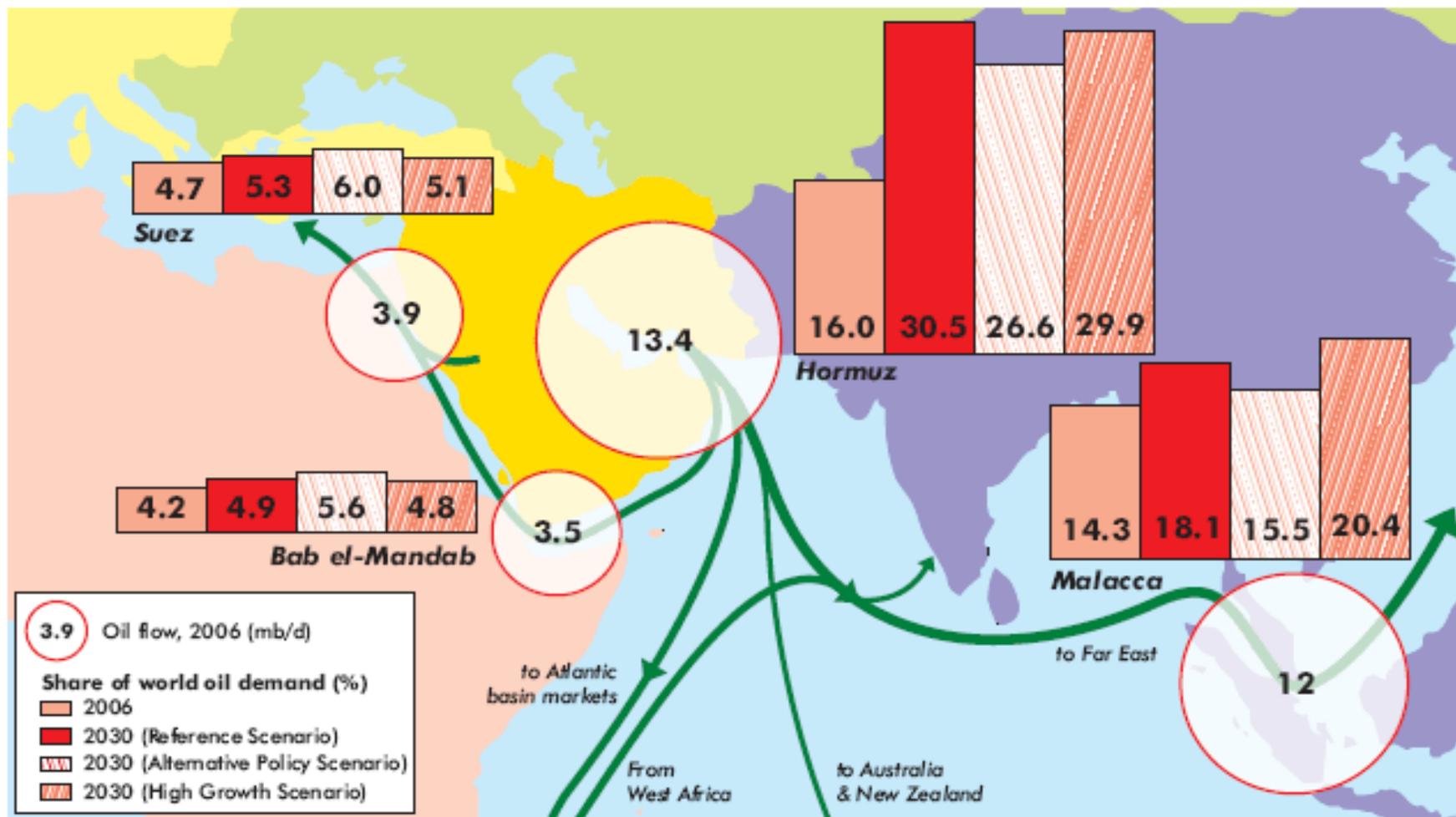


Major trade movements 2007
Trade flows worldwide (million tonnes)





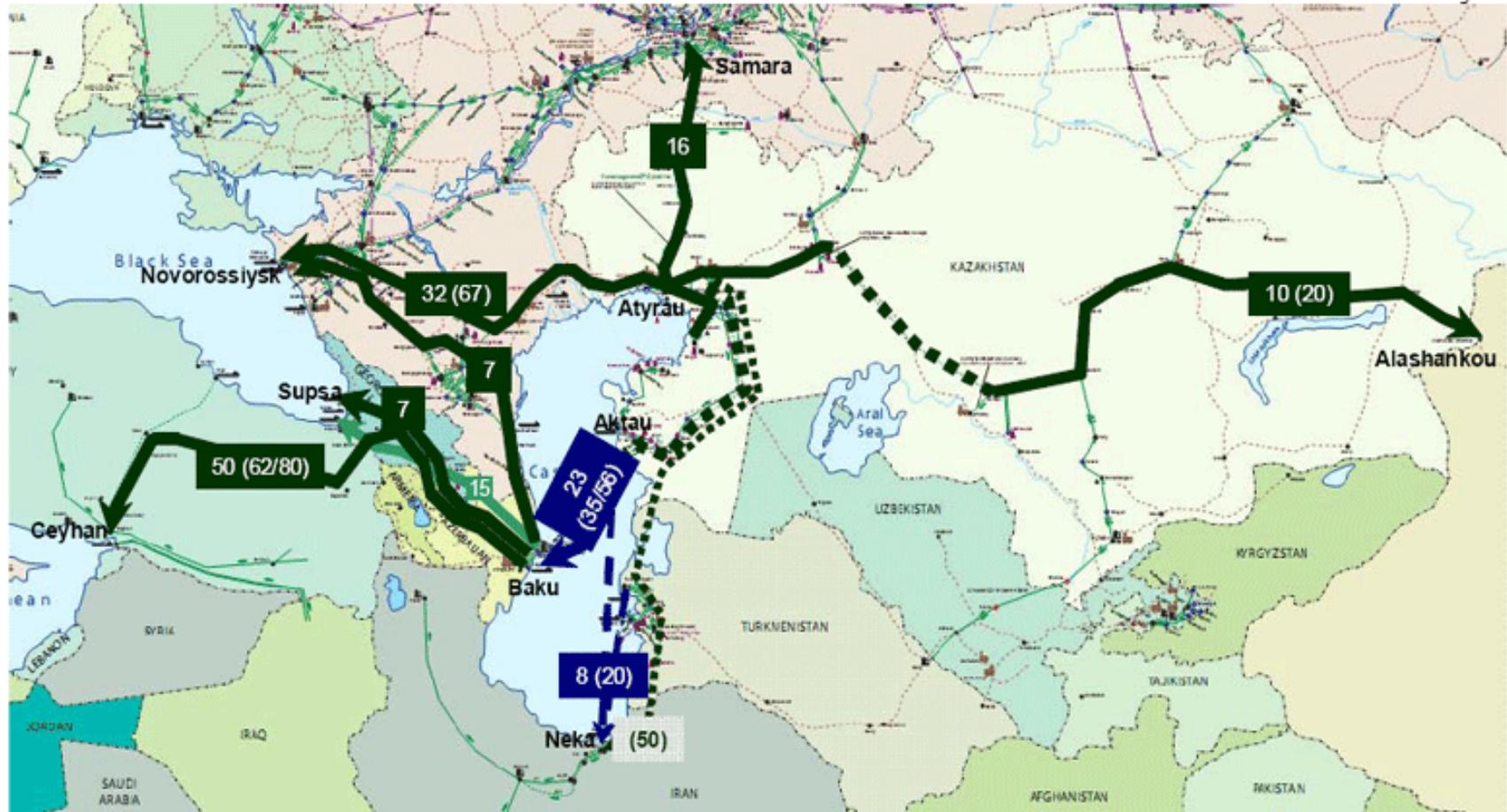
Oil Export Flows from the Middle East



Oil Flows from the Caspian Basin



million tons/year



— existing
 - - - - - planned

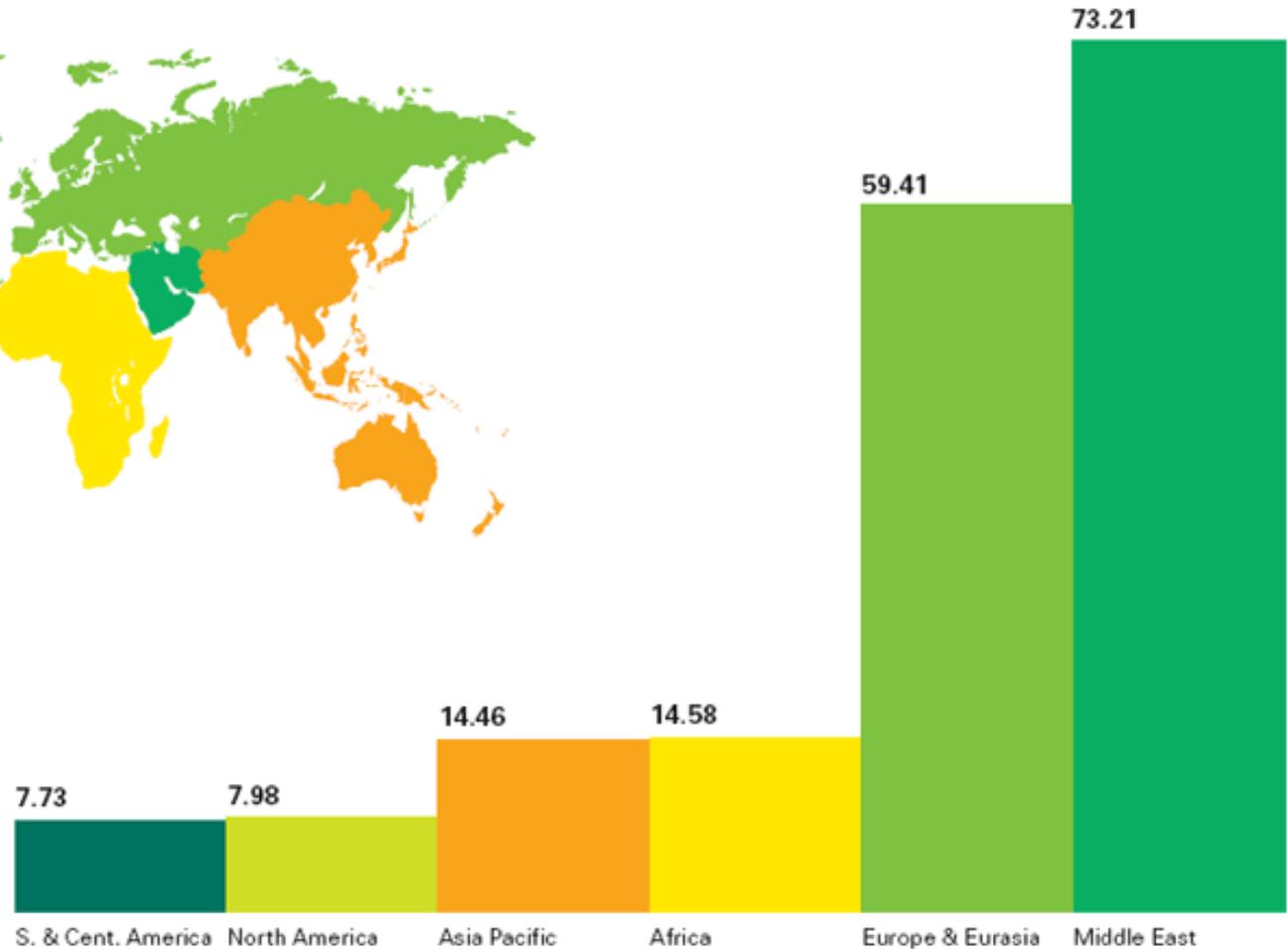
* 50 (62/80) means existing capacity 50, expansion planned for 62 or 80

Oil Flows in Black Sea Region





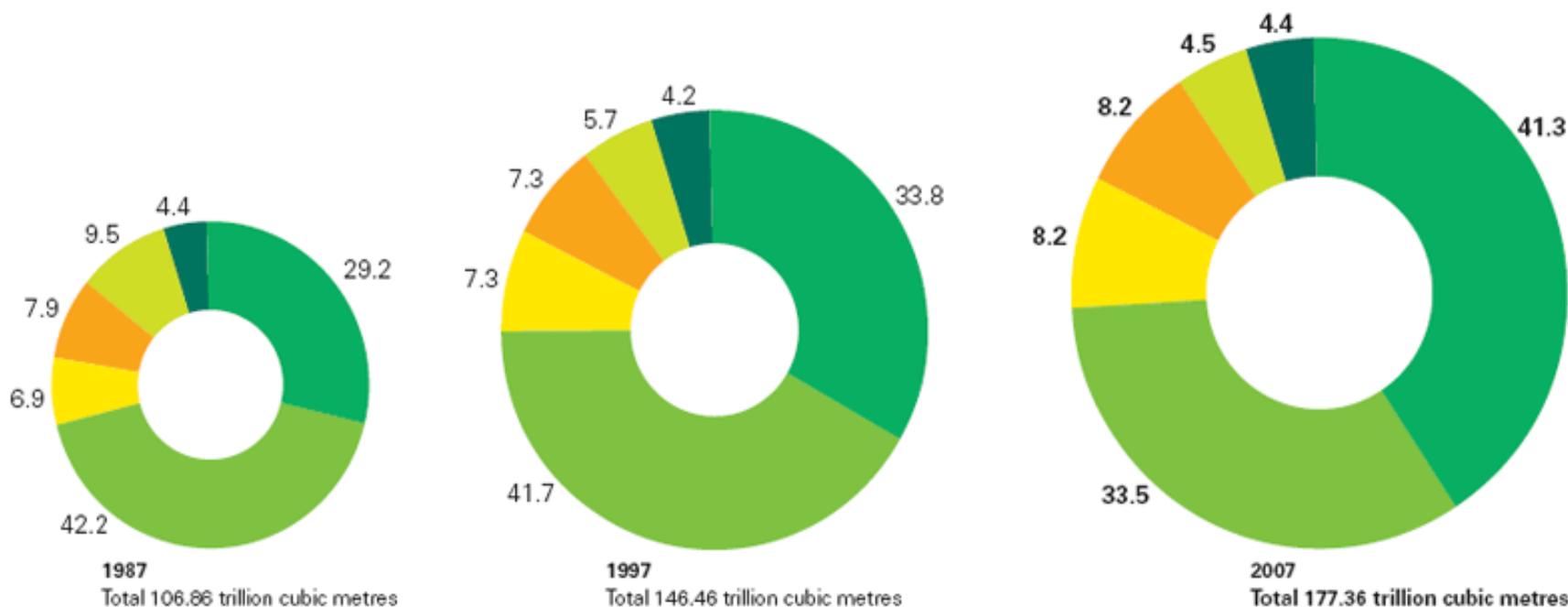
Proved reserves at end 2007
Trillion cubic metres





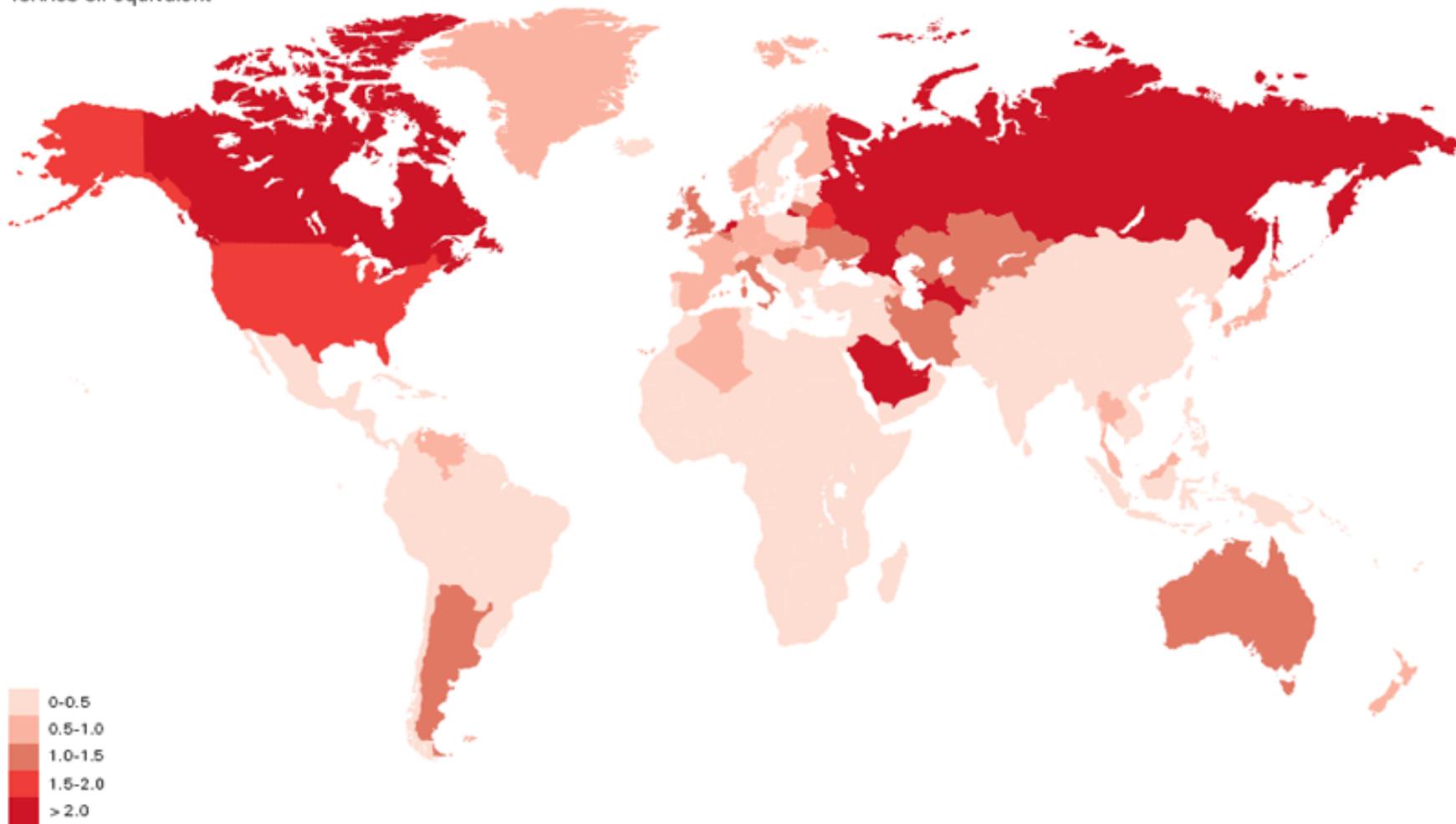
Distribution of proved reserves in 1987, 1997 and 2007
Percentage

- Middle East
- Europe & Eurasia
- Africa
- Asia Pacific
- North America
- S. & Cent. America





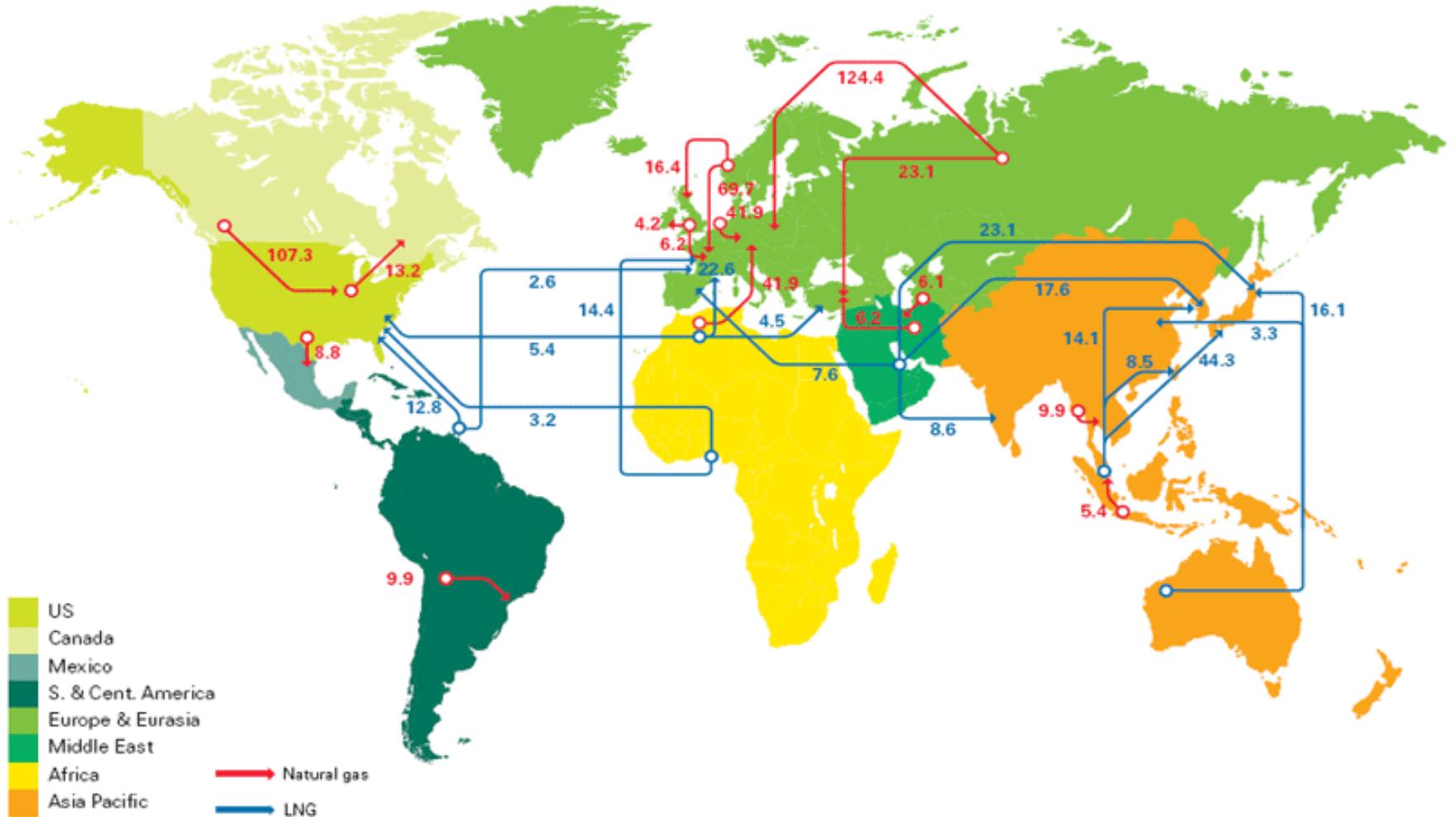
Consumption per capita 2007
Tonnes oil equivalent





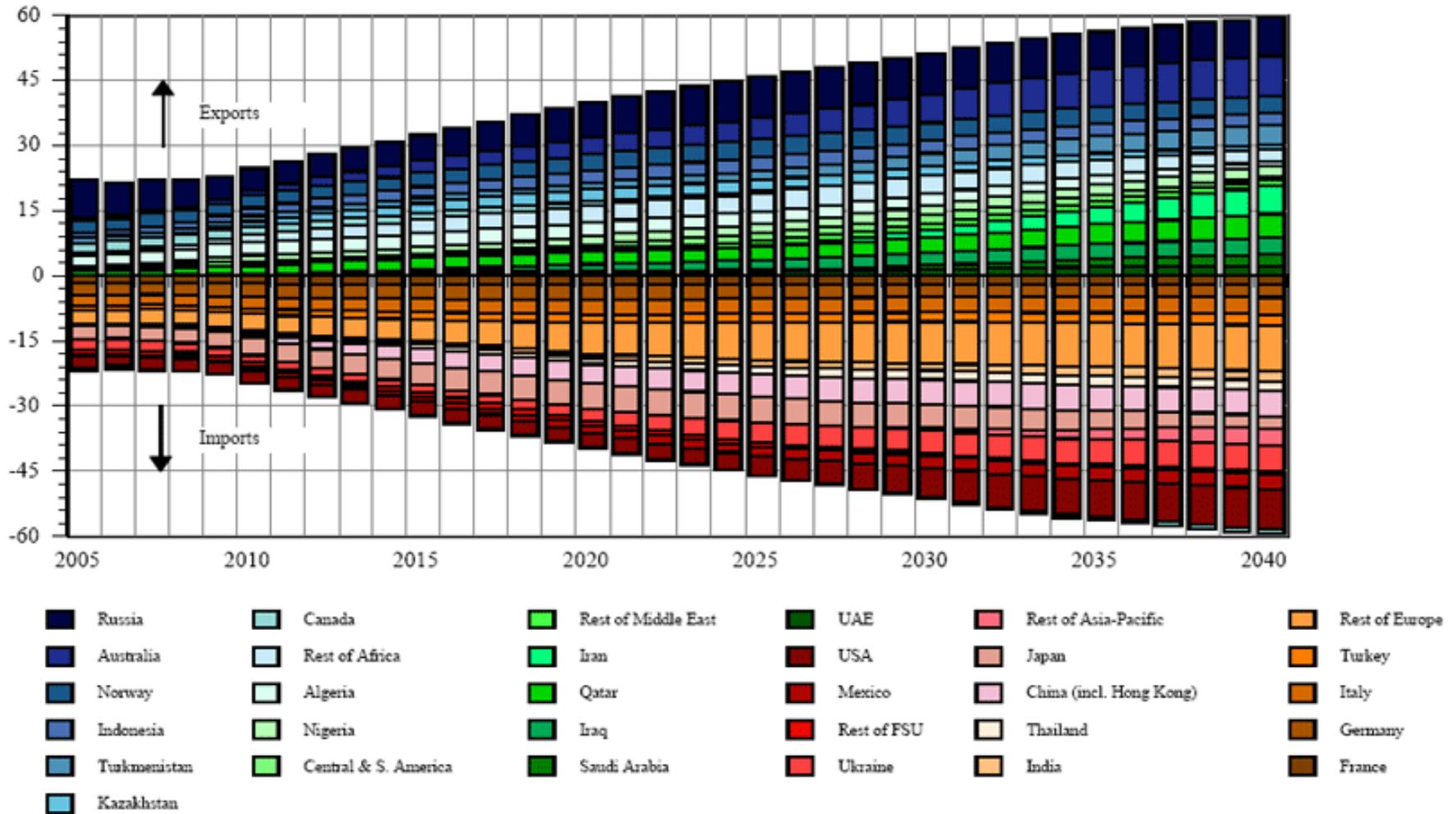
Major trade movements

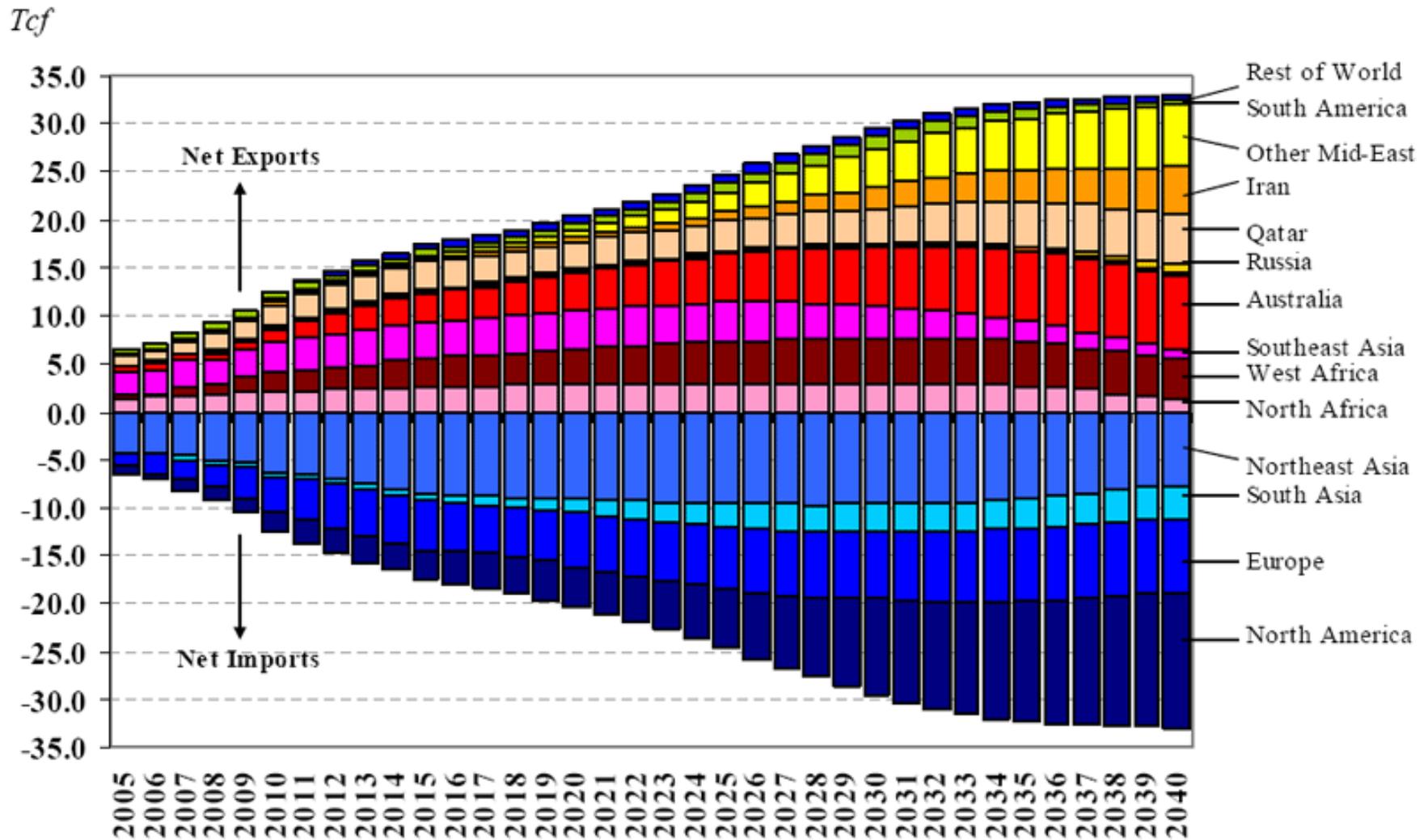
Trade flows worldwide (billion cubic metres)

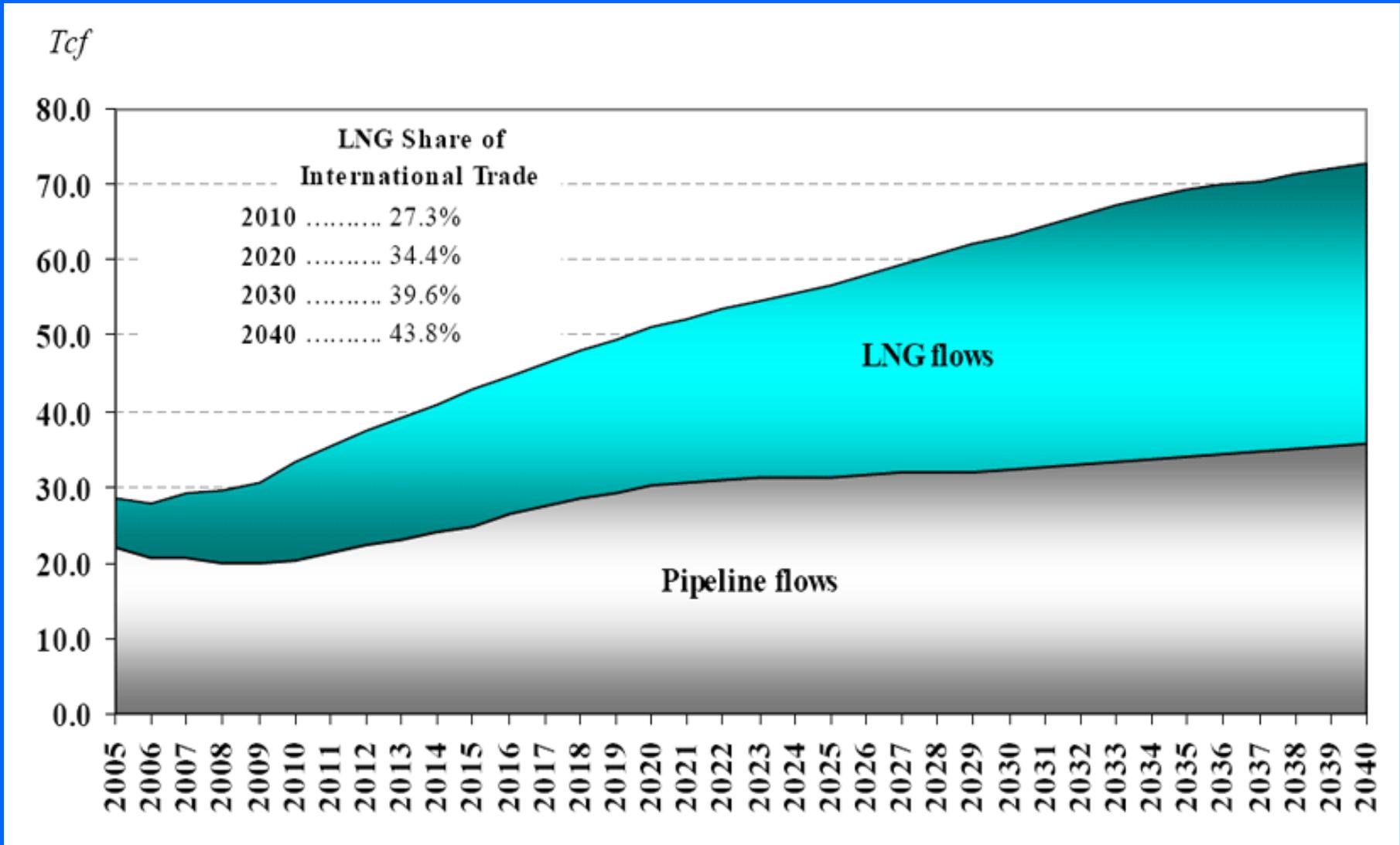




Natural Gas Trade (tcf)







Major Acting Gas Pipelines





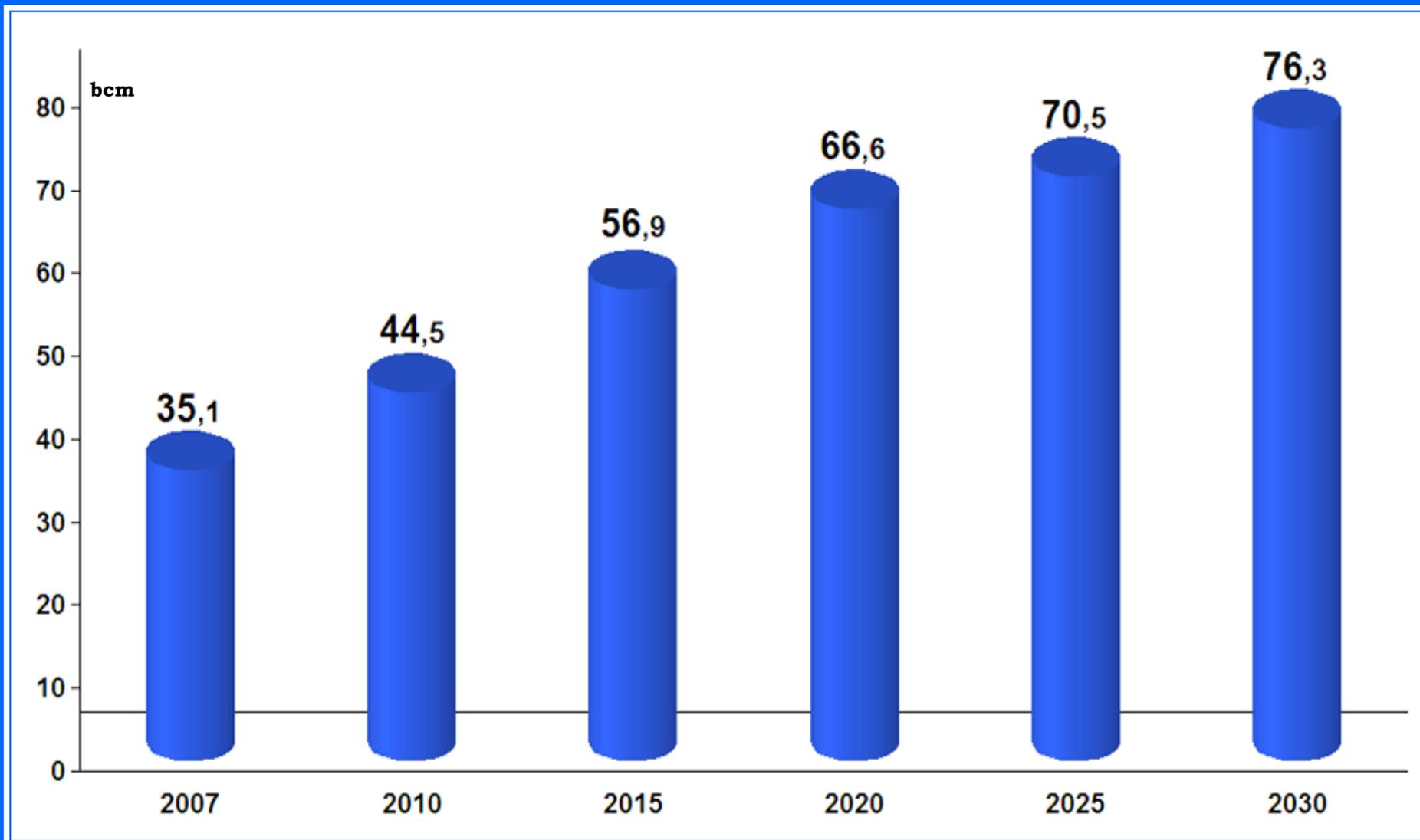
• Russia	: 63,5%	- 23,1 bcm
• Iran	: 16,9%	- 6,1 bcm
• Algeria	: 11,8%	- 4,2 bcm
• Nigeria	: 3,9%	- 1,4 bcm
• Azerbaijan	: 3,4%	- 1,2 bcm
• Spot LNG	: 0,5%	- 0,1 bcm

• Total	: 36,4	bcm



Source: BOTAS

Contracts	Date of Signature	Date of Operation	Duration (Years)	Volume (Plateau – bcma)	Date of Expiration
Russia (West)	Feb 1986	Jun 1987	25	6	2012
Algeria (LNG)	Apr 1988	Aug 1994	20	4	2014
Nigeria (LNG)	Nov 1995	Nov 1999	22	1,2	2021
Iran	Aug 1996	Dec 2001	25	10	2026
Russia (Blue Stream)	Dec 1997	Feb 2003	25	16	2028
Russia (West)	Feb 1998	Mar 1998	23	8	2021
Turkmenistan	May 1999	- - - - -	30	16	- - - - -
Azerbaijan	Mar 2001	- - - - -	15	6,6	- - - - -





- **Creating a liberal and competitive gas market.**
- **Reducing BOTAS market share to maximum 20% by 2009 through a gas release program.**
- **Legal unbundling of BOTAS import / trading and transmission activities by 2009.**
- **Providing benefits to customers by ensuring sustainable, cost effective and environment friendly energy supplies.**



- **Shell Enerji** : 0,25 bcm
- **BosphorusGaz** : 0,75 bcm
- **Enerco Enerji** : 2,5 bcm
- **Avrasya Gaz** : 0,5 bcm
-
- **Total** : 4 bcm



- **On BOTAŞ side, immediat legal unbundling of BOTAŞ.**
- **Implementation of the cost-based and transparant pricing mechanism to enable competetive, cost effective and liberal gas market.**

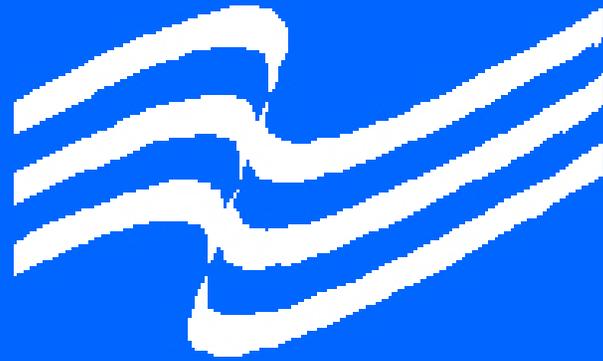


- **Reduce BOTAS' market share rapidly through contract release and/or volume release programs.**
- **New imports to enable security of supply by private sector only.**



- **AKSA DOĞALGAZ**
- **ALADDIN MIDDLE EAST**
- **ARGM**
- **AVRASYA GAZ**
- **BOSPHORUSGAZ**
- **BP**
- **ÇALIK ENERJİ**
- **EGEGAZ**
- **ENERCO ENERJİ**
- **ENERGY OPERATIONS TURKEY**
- **ENERJİSA**
- **ENI REPRESENTATIVE**
- **GENEL ENERJİ**
- **GÜNEY YILDIZI**
- **IBS RESEARCH**
- **MERTY ENERGY**
- **N.V. TURKSE PERENCO**
- **OMV GAS & POWER**
- **OPALİT**
- **PALMET**
- **PEMI**
- **PETOIL**
- **PETROL OFİSİ**
- **SHELL ENERJİ**
- **STATOILHYDRO**
- **TEKFEN**
- **THRACE BASIN**
- **TOTAL**
- **TURCAS**
- **TURUSGAZ**
- **ZORLU PETROGAS**

PETFORM



THANK YOU